

## Why RISE with Google Cloud:

RWE would benefit from **attractive discounts SAP and Google offer**

**Best in class price conditions** through GCP SAP Cloud Acceleration Program  
(we offered 25% in June, see backup)

RWE could benefit from Google Cloud AI / ML and API portfolio

### Big Query

**Document AI** / Contract Document AI

Synergies with **Apigee API Mgt**

RWE would have an **innovative**, eager and committed cloud provider as additional option at hand - and **reduce dependency from others**

Google Cloud runs Oracle on bare metal with 50% of typical hyperscaler cost

RWE would benefit from **unmet technical SAP HANA experience**

